## jim smith

Jim:

Thank you for your email.

While I do not agree with your opinions as stated in your advertisement and subsequent response to my request to talk with you, I wholeheartedly support your right to express them. My wish, however, is that you had taken the time to discuss your concerns prior to printing several inaccuracies regarding my publications, income and the process of delivering a quality, locally-owned weekly newspaper.

I was disappointed that you decided to air your concerns publicly, rather than discussing them with me first. I also realize that you have publicly proclaimed your dissatisfaction with my papers in the recent past.

As you may remember, I contacted you directly the last time our two organizations had issues, and we resolved them as professionals. I was not afforded the same courtesy in this instance. It is apparent, through conversations with staff and community members, that your level of dissatisfaction is very great. I am sorry that you feel as you do. As such, I have come to the only conclusion possible: Mile High Newspapers and Jim Smith should cease any further business relationship.

Thank you for your past business, and I sincerely wish you the best of luck in future endeavors.

Sincerely,

Scott D. Perriman President/Publisher Mile High Newspapers

---- Original message --->Date: Wed, 6 Aug 2008 19:39:19 -0400
>From: jim smith <jim@goldenrealestate.com>
>Subject: My column last Thursday in YourHub
>To: "'scottp@milehighnews.com'" <scottp@milehighnews.com>
>
> Hi, Scott.
>

>

- > I didn't mean to ignore your email last Thursday,
- > but I was very busy AND I didn't see what I could
- > add to my column. (You were looking to know what my
- > dissatisfactions are.) I have only one
- > dissatisfaction, and it is NOT that you're enjoying

- > a windfall from foreclosures. Good for you. I have
- > been a community newspaper publisher, as you know,
- > and I would have loved to have that kind of revenue
- > stream!
- >
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- >
- > My main dissatisfaction is that the Golden
- > Transcript's designation as Jeffco's "legal
- > newspaper" has the effect of preventing Golden from
- > having a great full-circulation paper like the
- > Arvada Press. In effect, we Goldenites suffer as a
- > result of your good fortune.
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- > There's not much more to say, except that since we
- > can never expect Mile High Newspapers to do for
- > Golden what you do for Arvada, I hope that someone
- > else will start a paper like the Arvada Press for
- > Golden! It probably won't matter much to your
- > bottom line if someone does, as long as Jefferson
- > County has a "good" volume of foreclosure filings!
- >
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- >
- > If you want to buy me lunch to have a 2-way dialog
- > on this topic, I will be happy to meet with you, but
- > I don't know what more I can say or what you, with
- > your "golden handcuffs" of legal ads, can say --
- > other than promise that you will spend more of that
- > largesse on original reporting instead of printing
- > and mailing the same "Golden Rhythm" supplement 13
- > times each quarter just to satisfy the post office's
- > requirements for minimum editorial content each
- > week.
- >
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- >
- > I thought I was being "nice" by making my comments
- > as generic as reasonable and not mentioning Mile
- > High Newspapers by name -- even though doing so
- > prevented me from making my Arvada Press
- > observations above.
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- >
- > Yours,
- >
- >
- > > Jim

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