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Study Reveals That Private Resales of Jeffco Homes Are Doing Rather Well

By JIM SMITH, Realtor®

We've all heard the grim real estate statistics, and we tend to forget that things are different here in Jeffco. Yes, we have some foreclosures, although not nearly as many as in the eastern half of the metro area. But there are only a few parts of Jeffco where the number of foreclosures is enough to impact what an individual seller can get for his or her property.

This week I have done some analysis that no one else has done. I looked at the statistics in

every major Jeffco subdivision of single-family homes that were sold by individuals. Don't try to read the fragment of the report shown below. Instead, visit my website, www.JimSmithColumns.com and click on the link for this PDF. It gives all the relevant numbers for sales in all the major subdivisions where this column is distributed in each Thursday's newspaper — Arvada, Lakewood, Edgewater, Golden, Evergreen and Conifer. The yellow highlights show where the statistics show improvement in

2008 over 2007. As you can see, there are quite a few areas where that is the case. And the statistics which are not highlighted are, for the most part, not particularly negative.

What you'll learn from this research is that ordinary sellers like you and me need not fear putting their homes on the market at this time in most areas of Jeffco.

If you live in an area not covered by this detailed report, let me know and I'll pull together that report for you very quickly.

This Week's Featured New Listing:

Townhome Has Great Landscaping & Views

This 2,036-square-foot townhome enjoys one of the best locations in the Canyon Point Villas subdivision located within Golden, across Highway 58 from the Golden Community Center, Clear Creek and downtown Golden. Visit this home online for a slideshow of still photos and a guided video tour.



You'll appreciate both the high-end interior design and the fabulous backyard landscaping. The unobstructed views of Golden, the Table Mountains and the foothills is not to be missed. Features include hardwood floors, stainless steel appliances, and updated bathrooms. The only 3 homes to sell in this subdivision in the last 12 months sold in an average of 33 days, so hurry or you might miss this one! **Open Sat. 1-4**.

2007 vs. 2008 Sales Data for Major Jeffco Subdivisions (Single Family Homes, Sold by Individuals Only) Private Resales Price/Square Ft Price/Finished SF Ave. Days on Market Average Sold Price Bank Sales Subdivision or Subarea City 2008 2007 2008 2007 2008 2007 2008 2008 105 105 \$202,605 \$192,981 Far Horizons Arvada 16 154 156 100 11 23 74 18 Lamar Heights Arvada 95 \$196 138 \$181 623 Lake Arbor Arvada 73 134 144 109 119 74 106 \$197 934 \$238,102 14 12 Allendale Arvada 27 24 147 148 109 111 \$225.724 \$218.069 12 19 151 139 109 108 90 59 \$196,566 Alta Vista Arvada \$193 133 12 138 134 119 116 114 Raiston Estates \$239 598 Arvada \$238,658 24 114 Ralston Estates West Arvada 161 150 129 49 \$278.525 \$290,700 24 27 171 178 107 102 Arvada West Arvada \$209.813 \$212.787 22 29 77 Ralston Valley Arvada 157 145 129 112 92 \$241,921 \$244.557 23 24 141 144 119 115 103 60 Club Crest/Club Crest South Arvada \$221 987 \$225,346 Landing at Standley Lake Arvada 14 21 158 166 148 135 96 63 \$281,214 \$290,550 162 122 Village at Five Parks Arvada \$423,375 \$406 996 Arvada 3 218 203 130 166 127 217 \$407.500 \$368.300 Forest Springs 134 141 Meadows at West Woods Ranch Arvada 10 155 156 92 \$339,999 \$334.095 153 West Woods Ranch Arvada 30 34 186 181 145 83 79 \$486,001 \$456,313 2 Governors Ranch Littleton 31 35 158 127 133 \$381,173 \$376,033 186 152 146 128 \$217.467 \$206,853 14 28 Edgewater Edgewater Applewood Knolls 161 125 Lakewood \$343,237 \$396 314

GOLDEN REAL ESTATE

Jim Smith

Broker/Owner



Golden Real Estate, Inc.

DIRECT: 303-525-1851

EMAIL: Jim@GoldenRealEstate.com

OFFICE: 303-302-3636

17695 South Golden Road, Golden 80401

WEBSITE: www.GoldenRealEstate.com

Click anywhere on this chart to go directly to the PDF of the document.

Click here for a flyer displaying a dozen Golden Real Estate listings.