Readers Say I Could Write a Book on Real Estate. Perhaps I Already Have!

I have been writing this weekly column for over a decade. The last 5 years are archived at www.JimSmithColumns.com. Below are some of the topics I wrote about going back to October 2014, in case you’d like to look for any. I have highlighted in bold the more popular ones.

What’s a “Material Fact” That Needs to Be Disclosed by Sellers and Agents? How Many Square Feet Is Your Home? It Depends on the Website

How to Avoid the Most Common Real Estate Mistakes

How Should You Respond to an Offer to Buy Your Home Without Listing It?

My Favorite Sustainable Practices and Home Improvements

Beware the Less Obvious Costs of Ownership When You Buy a Home

What Is Your Capital Gains Tax Liability When You Sell Your Home?

You’ve Heard About Geothermal Heating, But How Does It Work, Anyway?

Do You Have Tenant-Occupied Property? Here’s Advice for Selling It

Post-Closing Occupancy Agreements Can Work for Both Buyers and Sellers

How to Appeal the County Assessor’s Valuation of Your Home

Selling a Home on the 1st or 2nd Day (or Without Listing It) Just Isn’t Smart

First-Time Buyers & Veterans Buying a Home May Be Overlooking a Huge Tax Benefit

When the Fed Raises Interest Rate, Do Mortgage Rates Increase?

What You Need to Know About Buying a New Home from a Builder

How to Find the Right Mortgage Professional

How Do Credit Scores Affect Mortgage Interest Rates?

Dealing With Real Estate Can Be Overwhelming for Senior Citizens

Where Should Zillow Fit Into Your Home Search Process?

What’s the Difference Between a Condo and a Townhome?

The Trend Continues: Winter May Be the Easiest Time to Sell Your Home

Millennials Want to Buy, But They Think It’s Harder Than It Really Is

Some Measures You Can Take to Reduce Your Winter Energy Bill

ShOULD SELLERS WAIT FOR SPRING TO LIST THEIR HOMES ON THE MLS?

HOAs Are Supposed to Serve Members, But Are Often Reviled

Is Your Neighborhood Literally Going to Pot? Will It Only Get Worse?

For Homeowners Over 62, a Reverse Mortgage Could Make Sense

HOA Transfer Fees Can Be Excessive & They Benefit the Management Company, Not the HOA

Why Should Buyers Even Look for Homes When Inventory Is So Low?

Did You Know? The ‘Grace’ Period on Your Mortgage Payment Isn’t Free

Who Pays for What When You Buy or Sell Real Estate? It’s All Negotiable

Metro Area Property Tax Rates Vary Much More Than You Might Realize

House Hunting? How Do You Find a Home That Fits Your Lifestyle?

‘High Performance’ Homes Go Far Beyond Energy Efficiency & Solar Power

What Are the Services You Can and Should Expect an Agent to Perform?

Thinking of Becoming a Realtor? You Might Think Twice Based on This Survey

Considering Solar? We Can Help You Sort Through the Financing Options

What Is a Buyer’s Recourse When the Seller Fails to Disclose a Known Serious Defect?

Here Are Some of the Common Pricing Mistakes Made by Sellers and Their Listing Agents

What Is a “Variable Commission” and Why Should Sellers Demand It?

Whose Side Is Your “Agent” On? What You Need to Know About Agency Laws in Colorado

Did Your Listing Agent Find Your Buyer? He Might Have Been Acting in His Best Interest and Not Yours

Some Listing Agents Seem Confused About How to Handle Multiple Offers

Higher Property Values Mean Higher Property Taxes, But Doesn’t That Conflict With TABOR?

Keep Vacant Land Vacant

Questions to Ask When Interviewing a Realtor About Listing Your Home

Cheap Electricity From Renewables Is Revolutionizing the Utility Industry

Here’s Some Different Advice for Buyers and Sellers in the Current Market

Chart Demonstrates Our Seller’s Market — More Sales from Fewer Listings

As a Listing Agent, I Used to Think Buyers and Agents Were Overpaid, But Not Anymore

Understanding the Resale Value of Roof-Top Solar Installations

Understanding Real Estate Property Taxes and Why They Vary So Much

Some Pros and Cons of Buying and Selling During the Holiday Season

Here’s Some of What I Learned at the Realtor Convention/Expo

Deciding When It’s Time to Downsize Is a Very Personal Decision

What Is the Value of Hiring a Realtor When You Can Sell Your Home Without One?

Is Your Denver Area Home Listed on the Right MLS? Here’s What You Need to Know

It Can Be Quite Stressful to Buy a Home When You Have to Sell One First

Everyone Has a Friend or Relative in Real Estate, But Should You Use Him or Her?

In Our Internet-Connected Marketplace, What’s the Role of Realtors Now?

A Familiar Challenge: Mom & Dad Need to Go to Assisted Living

Social Media Can Supercharge the Marketing of Real Estate Listings

You’d Be Surprised How Many Agents Compete for Your Business

In Greening Your Home, Where Do You Begin?

Roof to Benefit from Solar Power

What’s Your Home’s Value? Assessor, Homeowner, or Appraiser?

Assessor May Be Overlooking a Huge Tax Benefit

The Senior Property Tax Exemption — More Sales from Fewer Listings

More Than Ever, Overpriced Homes Sell for Less Than Underpriced Ones

Real Estate Professionalism and Skills

Sellers Risk Losing Out If They Sell Without Putting Home on MLS

Buyers Often Pay More Than They Should (in fees) When Buying a Home

Did You Know? You Don’t Need a Roof to Benefit from Solar Power

Buying That First Home May Not Be as Impossible as You Might Believe

Negotiating Multiple Offers Can & Probably Should Resemble an Auction

How Much Does Landscaping Help to Sell a Home?

Pros & Cons of Listing Your Home for Sale During the Holiday Season

Have You Wondered Why Some Homes Don’t Sell, Even in a Seller’s Market?

The Press, With Limited Understanding of Real Estate, Is Easily Manipulated

Did You Have a Bad Real Estate Experience? Here Are Some Actions You Can Take

What Owners of Pre-1978 Homes Need to Know About Lead Based Paint

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